



Pick-up Trucks

Vans

Sport Utility Vehicles

MANUFACTURER: FORD

VENDOR: BEYER FORD

CLASS 2 AND 3 PICK-UP TRUCK, VAN & SPORT UTILITY VEHICLE BID FOR MODEL YEAR 2018

PICK-UP TRUCKS

MODELS – BASE MODEL PROVIDED. PLEASE SEE ATTACHED BASE PRICE LIST.

OPTIONAL EQUIPMENT – 5% DISCOUNT OFF OF MANUFACTURER’S PRICING

EXTENDED WARRANTY - SEE ATTACHED OPTIONS

REPAIR PARTS – DEALER COST PLUS 15%

HOURLY REPAIR RATE AT VENDOR LOCATION – YEAR ONE OF CONTRACT FOR 2018 MODELS: \$120.00
YEAR TWO IF EXTENDED FOR 2019 MODELS: \$125.00
YEAR THREE IF EXTENDED FOR 2020 MODELS: \$130.00

THIS PRICING DOES NOT APPLY TO VEHICLES IN INVENTORY.
DEALER PROVIDES UPFIT OF VEHICLE EMERGENCY LIGHTS AND EQUIPMENT AS AN ADDITIONAL SERVICE.

VANS

MODELS – BASE MODEL PROVIDED. PLEASE SEE ATTACHED BASE PRICE LIST.

OPTIONAL EQUIPMENT – 5% DISCOUNT OFF OF MANUFACTURER’S PRICING

EXTENDED WARRANTY - SEE ATTACHED OPTIONS

REPAIR PARTS – DEALER COST PLUS 15%

HOURLY REPAIR RATE AT VENDOR LOCATION – YEAR ONE OF CONTRACT FOR 2018 MODELS: \$105.00
YEAR TWO IF EXTENDED FOR 2019 MODELS: \$110.00
YEAR THREE IF EXTENDED FOR 2020 MODELS: \$115.00

THIS PRICING DOES NOT APPLY TO VEHICLES IN INVENTORY.
DEALER PROVIDES UPFIT OF VEHICLE EMERGENCY LIGHTS AND EQUIPMENT AS AN ADDITIONAL SERVICE.

SPORT UTILITY VEHICLES

MODELS – BASE MODEL PROVIDED. PLEASE SEE ATTACHED BASE PRICE LIST.

OPTIONAL EQUIPMENT – 5% DISCOUNT OFF OF MANUFACTURER’S PRICING

EXTENDED WARRANTY - SEE ATTACHED OPTIONS

REPAIR PARTS – DEALER COST PLUS 15%

HOURLY REPAIR RATE AT VENDOR LOCATION – YEAR ONE OF CONTRACT FOR 2018 MODELS: \$105.00
YEAR TWO IF EXTENDED FOR 2019 MODELS: \$110.00
YEAR THREE IF EXTENDED FOR 2020 MODELS: \$115.00

THIS PRICING DOES NOT APPLY TO VEHICLES IN INVENTORY.
DEALER PROVIDES UPFIT OF VEHICLE EMERGENCY LIGHTS AND EQUIPMENT AS AN ADDITIONAL SERVICE.

BEYER



Jeep



Beyer Ford
170 Ridgedale Ave.
Morristown, NJ 07962

Ford does not have a published price list for vehicles and options. MSRP pricing can be found on www.ford.com.

MSRP pricing on provided price list includes factory delivery charges.

5% off warranty pricing plans. Must add commercial use surcharge on all vehicles purchased.

Installation cost \$81.15 per hour.

Price List Discounts off MSRP:

Code 3	50%
Gamber Johnson	34%
Havis	25%
HiNT	15%
Pro-Gard	24%
Setina	14%
Sho-Able	39%
Sound-Off	45%
Star	37%
TruckVault	10%
Unity	39%
Whelen	45%

Vehicle pricing provided is base model which may not include automatic transmission on certain vehicles.

Government sales and vehicle upfit is provided at our dedicated fleet facility Beyer Fleet at 31 Williams Parkway, East Hanover, NJ 07936 973-319-7000.

NJ State Approved Co-op #65MCESCCPS



EDUCATIONAL SERVICES COMMISSION OF NEW JERSEY

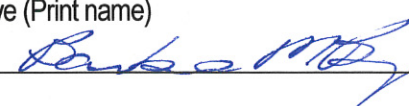
1660 STELTON ROAD, PISCATAWAY, NEW JERSEY 08854

Bid Sheet Form B: Pricing Sheet

ESCNJ Co-op Members are located throughout all twenty-one counties in New Jersey. This RFB may be approved on a county, regional, or State-wide basis. Please select the counties in which your company offers products and services. You may submit different pricing for different counties, or a comprehensive discount for multiple counties on one sheet. You **may not** submit more than one bid per county.

Below, please indicate the county(ies) to which you agree to deliver your product and include the optional delivery charge for each county to which you will deliver; if you choose free delivery, you must so indicate. Customers have the right to pick up products at your location at no charge or to accept delivery at their location for the charge you list below.

Atlantic	\$ <u>225.00</u>	Mercer	\$ <u>175.00</u>
Bergen	\$ <u>175.00</u>	Middlesex	\$ <u>175.00</u>
Burlington	\$ <u>250.00</u>	Monmouth	\$ <u>175.00</u>
Camden	\$ <u>250.00</u>	Morris	\$ <u>125.00</u>
Cape May	\$ <u>275.00</u>	Ocean	\$ <u>250.00</u>
Cumberland	\$ <u>250.00</u>	Passaic	\$ <u>175.00</u>
Essex	\$ <u>175.00</u>	Salem	\$ <u>225.00</u>
Gloucester	\$ <u>250.00</u>	Somerset	\$ <u>175.00</u>
Hudson	\$ <u>175.00</u>	Sussex	\$ <u>175.00</u>
Hunterdon	\$ <u>175.00</u>	Union	\$ <u>175.00</u>
		Warren	\$ <u>175.00</u>

BEYER FORD
 Company Name
Barbara Beyer
 Authorized Representative (Print name)
 Authorized Signature: 

9/7/17
 Date
MEMBER
 Title

BEYER FORD				
FORD F350 SRW	2020 CUTOFF 7/20/2020	MSRP	% OFF	% OFF Options
F3A	XL 2WD Reg Cab 8' Box	\$36,815.00	28.9%	5%
F3A	XLT 2WD Reg Cab 8' Box	\$41,605.00	26.3%	5%
X3A	XL 2WD SuperCab 6.75' Box	\$39,155.00	28.9%	5%
X3A	XLT 2WD SuperCab 6.75' Box	\$44,265.00	26.3%	5%
X3A	Lariat 2WD SuperCab 6.75' Box	\$49,715.00	23.4%	5%
X3A	XL 2WD SuperCab 8' Box	\$39,355.00	28.8%	5%
X3A	XLT 2WD SuperCab 8' Box	\$44,465.00	26.2%	5%
X3A	Lariat 2WD SuperCab 8' Box	\$49,915.00	23.3%	5%
W3A	XL 2WD Crew Cab 6.75' Box	\$40,415.00	29.4%	5%
W3A	XLT 2WD Crew Cab 6.75' Box	\$46,100.00	26.5%	5%
W3A	Lariat 2WD Crew Cab 6.75' Box	\$52,045.00	23.6%	5%
W3A	King Ranch 2WD Crew Cab 6.75' Box	\$60,615.00	22.1%	5%
W3A	XL 2WD Crew Cab 8' Box	\$40,615.00	29.3%	5%
W3A	XLT 2WD Crew Cab 8' Box	\$46,295.00	26.5%	5%
W3A	Lariat 2WD Crew Cab 8' Box	\$52,245.00	23.5%	5%
W3A	King Ranch 2WD Crew Cab 8' Box	\$60,825.00	22.1%	5%
F3B	XL 4WD Reg Cab 8' Box	\$39,615.00	30.3%	5%
F3B	XLT 4WD Reg Cab 8' Box	\$44,405.00	27.6%	5%
X3B	XL 4WD SuperCab 6.75' Box	\$41,955.00	30.7%	5%
X3B	XLT 4WD SuperCab 6.75' Box	\$47,070.00	28.0%	5%
X3B	Lariat 4WD SuperCab 6.75' Box	\$52,905.00	25.0%	5%
X3B	XL 4WD SuperCab 8' Box	\$42,155.00	30.6%	5%
X3B	XLT 4WD SuperCab 8' Box	\$47,270.00	27.9%	5%
X3B	Lariat 4WD SuperCab 8' Box	\$53,105.00	24.9%	5%
W3B	XL 4WD Crew Cab 6.75' Box	\$43,220.00	26.7%	5%
W3B	XLT 4WD Crew Cab 6.75' Box	\$48,900.00	24.3%	5%
W3B	Lariat 4WD Crew Cab 6.75' Box	\$55,235.00	21.7%	5%
W3B	King Ranch 4WD Crew Cab 6.75' Box	\$63,815.00	20.5%	5%
W3B	Platinum 4WD Crew Cab 6.75' Box	\$69,010.00	19.9%	5%
W3B	XL 4WD Crew Cab 8' Box	\$43,415.00	26.6%	5%
W3B	XLT 4WD Crew Cab 8' Box	\$49,095.00	24.3%	5%
W3B	Lariat 4WD Crew Cab 8' Box	\$55,435.00	21.7%	5%
W3B	King Ranch 4WD Crew Cab 8' Box	\$64,005.00	20.5%	5%
W3B	Platinum 4WD Crew Cab 8' Box	\$69,210.00	20.0%	5%
F3E	XL 2WD Reg Cab 145" WB 60" CA	\$36,195.00	26.3%	5%
F3E	XLT 2WD Reg Cab 145" WB 60" CA	\$39,775.00	24.2%	5%
X3E	XL 2WD SuperCab 168" WB 60" CA	\$38,480.00	26.4%	5%
X3E	XLT 2WD SuperCab 168" WB 60" CA	\$42,335.00	24.4%	5%
X3E	Lariat 2WD SuperCab 168" WB 60" CA	\$47,220.00	21.7%	5%
W3E	XL 2WD Crew Cab 179" WB 60" CA	\$39,345.00	26.1%	5%
W3E	XLT 2WD Crew Cab 179" WB 60" CA	\$43,965.00	23.9%	5%
W3E	Lariat 2WD Crew Cab 179" WB 60" CA	\$48,820.00	21.3%	5%
F3F	XL 4WD Reg Cab 145" WB 60" CA	\$39,695.00	26.5%	5%
F3F	XLT 4WD Reg Cab 145" WB 60" CA	\$43,280.00	24.6%	5%
X3F	XL 4WD SuperCab 168" WB 60" CA	\$41,980.00	25.1%	5%
X3F	XLT 4WD SuperCab 168" WB 60" CA	\$45,830.00	23.3%	5%
X3F	Lariat 4WD SuperCab 168" WB 60" CA	\$51,110.00	20.8%	5%
W3F	XL 4WD Crew Cab 179" WB 60" CA	\$42,845.00	26.3%	5%
W3F	XLT 4WD Crew Cab 179" WB 60" CA	\$47,470.00	24.2%	5%
W3F	Lariat 4WD Crew Cab 179" WB 60" CA	\$52,710.00	21.7%	5%

FORD F350 DRW	2020 CUTOFF 7/20/2020	MSRP	% OFF	% OFF Options
F3C	XL 2WD Reg Cab 8' Box	\$38,305.00	30.40%	5%
F3C	XLT 2WD Reg Cab 8' Box	\$42,880.00	27.80%	5%
X3C	XL 2WD SuperCab 8' Box	\$40,840.00	28.10%	5%
X3C	XLT 2WD SuperCab 8' Box	\$45,740.00	25.80%	5%
X3C	Lariat 2WD SuperCab 8' Box	\$51,400.00	22.90%	5%
W3C	XL 2WD Crew Cab 8' Box	\$42,100.00	26.60%	5%
W3C	XLT 2WD Crew Cab 8' Box	\$47,565.00	24.30%	5%
W3C	Lariat 2WD Crew Cab 8' Box	\$53,725.00	21.60%	5%
W3C	King Ranch 2WD Crew Cab 8' Box	\$62,300.00	20.40%	5%
W3C	Platinum 2WD Crew Cab 8' Box	\$67,500.00	19.70%	5%
F3D	XL 4WD Reg Cab 8' Box	\$41,100.00	28.00%	5%
F3D	XLT 4WD Reg Cab 8' Box	\$45,680.00	25.80%	5%
X3D	XL 4WD SuperCab 8' Box	\$43,635.00	25.10%	5%
X3D	XLT 4WD SuperCab 8' Box	\$48,540.00	23.10%	5%
X3D	Lariat 4WD SuperCab 8' Box	\$54,590.00	20.70%	5%
W3D	XL 4WD Crew Cab 8' Box	\$44,900.00	26.10%	5%
W3D	XLT 4WD Crew Cab 8' Box	\$50,375.00	23.90%	5%
W3D	Lariat 4WD Crew Cab 8' Box	\$56,925.00	21.40%	5%
W3D	King Ranch 4WD Crew Cab 8' Box	\$65,490.00	20.30%	5%
W3D	Platinum 4WD Crew Cab 8' Box	\$71,240.00	19.60%	5%
F3G	XL 2WD Reg Cab 145" WB 60" CA	\$37,400.00	30.80%	5%
F3G	XLT 2WD Reg Cab 145" WB 60" CA	\$40,860.00	29.40%	5%
F3G	XL 2WD Reg Cab 169" WB 84" CA	\$37,575.00	30.70%	5%
F3G	XLT 2WD Reg Cab 169" WB 84" CA	\$41,040.00	28.40%	5%
X3G	XL 2WD SuperCab 168" WB 60" CA	\$39,685.00	26.00%	5%
X3G	XLT 2WD SuperCab 168" WB 60" CA	\$43,420.00	24.00%	5%
X3G	Lariat 2WD SuperCab 168" WB 60" CA	\$48,425.00	21.40%	5%
W3G	XL 2WD Crew Cab 179" WB 60" CA	\$40,550.00	28.70%	5%
W3G	XLT 2WD Crew Cab 179" WB 60" CA	\$45,050.00	26.30%	5%
W3G	Lariat 2WD Crew Cab 179" WB 60" CA	\$50,030.00	23.50%	5%
F3H	XL 4WD Reg Cab 145" WB 60" CA	\$40,875.00	27.00%	5%
F3H	XLT 4WD Reg Cab 145" WB 60" CA	\$44,345.00	25.10%	5%
F3H	XL 4WD Reg Cab 169" WB 84" CA	\$41,055.00	27.00%	5%
F3H	XLT 4WD Reg Cab 169" WB 84" CA	\$44,515.00	25.10%	5%
X3H	XL 4WD SuperCab 168" WB 60" CA	\$43,185.00	24.70%	5%
X3H	XLT 4WD SuperCab 168" WB 60" CA	\$46,925.00	23.00%	5%
X3H	Lariat 4WD SuperCab 168" WB 60" CA	\$52,315.00	20.60%	5%
W3H	XL 4WD Crew Cab 179" WB 60" CA	\$44,050.00	29.20%	5%
W3H	XLT 4WD Crew Cab 179" WB 60" CA	\$48,555.00	26.90%	5%
W3H	Lariat 4WD Crew Cab 179" WB 60" CA	\$53,895.00	24.10%	5%

FORD ECO SPORT	2020 CUT OFF DATE 2/28/2020	MSRP	% OFF	% OFF Options
S2F	S FWD	\$21,580.00	10.5%	5%
S2G	SE FWD	\$24,545.00	9.0%	5%
S2K	Titanium FWD	\$27,360.00	7.0%	5%
S3F	S AWD	\$23,175.00	10.4%	5%
S3G	SE AWD	\$26,045.00	8.9%	5%
S3J	SES AWD	\$28,475.00	7.1%	5%
S3K	Titanium AWD	\$28,810.00	7.1%	5%

FORD ESCAPE	2020 CUTOFF TBD	MSRP	% OFF	% OFF Options
U0F	S FWD	\$25,980.00	23.2%	5%
U0G	SE FWD	\$28,190.00	15.3%	5%
U0H	SEL FWD	\$30,350.00	14.9%	5%
U9G	SE 4WD	\$29,690.00	22.6%	5%
U9H	SEL 4WD	\$31,850.00	14.7%	5%
U9J	Titanium 4WD	\$37,780.00	12.7%	5%

FORD EXPEDITION	2020 CUTOFF TBD	MSRP	% OFF	% OFF Options
U1F	XL 4X2	\$50,385.00	27.3%	5%
U1H	XLT 4X2	\$54,205.00	19.2%	5%
U1K	Limited 4X2	\$64,740.00	16.9%	5%
U1L	Platinum 4X2	\$75,330.00	15.1%	5%
U1G	XL 4X4	\$53,385.00	26.3%	5%
U1J	XLT 4X4	\$57,215.00	18.7%	5%
U2A	Limited 4X4	\$67,865.00	16.5%	5%
U1M	Platinum 4X4	\$78,480.00	14.9%	5%

FORD EXPEDITION MAX	2020 CUTOFF TBD	MSRP	% OFF	% OFF Options
K1F	XL 4X2	\$54,420.00	26.1%	5%
K1H	XLT 4X2	\$57,230.00	18.7%	5%
K1K	Limited 4X2	\$67,770.00	16.6%	5%
K1L	Platinum 4X2	\$78,360.00	15.0%	5%
K1G	XL 4X4	\$57,430.00	25.3%	5%
K1J	XLT 4X4	\$60,240.00	18.3%	5%
K2A	Limited 4X4	\$70,890.00	16.3%	5%
K1M	Platinum 4X4	\$81,505.00	14.8%	5%

FORD EXPLORER	2020 CUTOFF 4/3/2020	MSRP	% OFF	% OFF Options
K7B	Base FWD	\$33,860.00	21.3%	5%
K7D	XLT FWD	\$37,770.00	17.0%	5%
K7F	Limited FWD	\$49,225.00	14.5%	5%
K8B	Base 4WD	\$35,860.00	20.5%	5%
K8D	XLT 4WD	\$39,770.00	16.6%	5%
K8F	Limited 4WD	\$51,225.00	14.3%	5%
K8G	Sport 4WD	\$55,835.00	14.2%	5%
K8H	Platinum 4WD	\$59,345.00	13.6%	5%

FORD INTERCEPTOR UTILITY	2020 CUT OFF DATE 3/27/2020	MSRP	% OFF	% OFF Options
K8A	AWD	\$41,710.00	15.2%	5%

FORD TRANSIT CONNECT	2020 CUT OFF DATE 1/31/2020	MSRP	% OFF	% OFF Options
S6E	XL SWB w/Rear Symmetrical Doors	\$25,570.00	15.0%	5%
E6E	XL SWB w/Rear Liftgate	\$25,570.00	15.0%	5%
S6F	XLT SWB w/Rear Symmetrical Doors	\$27,995.00	13.5%	5%
E6F	XLT SWB w/Rear Liftgate	\$27,995.00	13.5%	5%
S7E	XL LWB w/Rear Symmetrical Doors	\$26,570.00	14.8%	5%
E7E	XL LWB w/Rear Liftgate	\$26,570.00	14.8%	5%
S7F	XLT LWB w/Rear Symmetrical Doors	\$28,995.00	13.4%	5%
E7F	XLT LWB w/Rear Liftgate	\$28,995.00	13.4%	5%
S8F	XLT SWB w/Rear Symmetrical Doors	\$29,050.00	13.4%	5%
E8F	XLT SWB w/Rear Liftgate	\$29,050.00	13.4%	5%
E8G	Titanium SWB w/Rear Liftgate	\$32,165.00	6.3%	5%

FORD TRANSIT CONNECT	2020 CUT OFF DATE 1/31/2020	MSRP	% OFF	% OFF Options
S9E	XL LWB w/Rear Symmetrical Doors	\$28,315.00	14.5%	5%
S9F	XLT LWB w/Rear Symmetrical Doors	\$30,430.00	13.2%	5%
E9F	XLT LWB w/Rear Liftgate	\$30,430.00	13.2%	5%
E9G	Titanium LWB w/Rear Liftgate	\$33,545.00	11.3%	5%

FORD TRANSIT	2020 CUTOFF TBD	MSRP	% OFF	% OFF Options
E1Y	T-150 130" Low Rf 8600 GVWR Sliding RH Dr	\$36,005.00	35.2%	5%
E1C	T-150 130" Med Rf 8600 GVWR Sliding RH Dr	\$37,155.00	28.5%	5%
E1Y	T-150 148" Low Rf 8600 GVWR Sliding RH Dr	\$37,280.00	34.6%	5%
E1C	T-150 148" Med Rf 8600 GVWR Dual Dr	\$38,430.00	27.4%	5%
R1Y	T-250 130" Low Rf 9000 GVWR Sliding RH Dr	\$36,955.00	34.5%	5%
R1C	T-250 130" Med Rf 9000 GVWR Sliding RH Dr	\$38,105.00	28.0%	5%
R1Y	T-250 148" Low Rf 9000 GVWR Sliding RH Dr	\$38,230.00	33.9%	5%
R1C	T-250 148" Med Rf 9000 GVWR Dual Dr	\$39,380.00	27.0%	5%
R1X	T-250 148" Hi Rf 9000 GVWR Dual Dr	\$41,530.00	26.1%	5%
R3X	T-250 148" EL Hi Rf 9000 GVWR Sliding RH Dr	\$42,750.00	25.9%	5%
W9C	T-350 130" Med Rf 9500 GVWR Sliding RH Dr	\$39,355.00	27.4%	5%
W1Y	T-350 130" Low Rf 9500 GVWR Sliding RH Dr	\$38,205.00	33.2%	5%
W1Y	T-350 148" Low Rf 9500 GVWR Sliding RH Dr	\$39,480.00	32.7%	5%
W9C	T-350 148" Med Rf 9500 GVWR Dual Dr	\$40,630.00	26.5%	5%
W1X	T-350 148" Hi Rf 9500 GVWR Sliding RH Dr	\$42,780.00	25.9%	5%
W3X	T-350 148" EL Hi Rf 9500 GVWR Sliding RH Dr	\$44,000.00	25.4%	5%
F4X	T-350 HD 148" EL Hi Rf 9950 GVWR Sliding RH Dr	\$44,755.00	25.3%	5%
S4X	T-350 HD 148" EL Hi Rf 10360 GVWR Sliding RH Dr	\$45,105.00	25.2%	5%
K1Y	T-150 130" Low Roof XL Sliding RH Dr	\$41,675.00	32.6%	5%
K1Y	T-150 130" Low Roof XLT Sliding RH Dr	\$43,555.00	31.8%	5%
K1C	T-150 130" Med Roof XL Sliding RH Dr	\$43,125.00	26.7%	5%
K1C	T-150 130" Med Roof XLT Sliding RH Dr	\$45,005.00	25.5%	5%
X2Y	T-350 148" Low Roof XL Sliding RH Dr	\$42,530.00	31.4%	5%
X2Y	T-350 148" Low Roof XLT Sliding RH Dr	\$44,415.00	30.7%	5%
X2C	T-350 148" Med Roof XL Sliding RH Dr	\$43,980.00	25.4%	5%
X2C	T-350 148" Med Roof XLT Sliding RH Dr	\$45,865.00	25.0%	5%
X2X	T-350 148" High Roof XL Sliding RH Dr	\$45,430.00	24.9%	5%
U4X	T-350 148" EL High Roof XL Sliding RH Dr	\$46,655.00	24.5%	5%
X2X	T-350 148" High Roof XLT Sliding RH Dr	\$47,315.00	24.5%	5%
U4X	T-350 148" EL High Roof XLT Sliding RH Dr	\$48,535.00	24.2%	5%

FORD F250	2020 CUTOFF 7/20/2020	MSRP	% OFF	% OFF Options
F2A	XL 2WD Reg Cab 8' Box	\$35,300.00	34.3%	5%
F2A	XLT 2WD Reg Cab 8' Box	\$40,080.00	30.9%	5%
X2A	XL 2WD SuperCab 6.75' Box	\$37,635.00	32.8%	5%
X2A	XLT 2WD SuperCab 6.75' Box	\$42,745.00	29.7%	5%
X2A	Lariat 2WD SuperCab 6.75' Box	\$48,195.00	26.7%	5%
X2A	XL 2WD SuperCab 8' Box	\$37,835.00	32.7%	5%
X2A	XLT 2WD SuperCab 8' Box	\$42,945.00	30.6%	5%
X2A	Lariat 2WD SuperCab 8' Box	\$48,395.00	26.2%	5%
W2A	XL 2WD Crew Cab 6.75' Box	\$38,890.00	32.1%	5%
W2A	XLT 2WD Crew Cab 6.75' Box	\$44,575.00	28.9%	5%
W2A	Lariat 2WD Crew Cab 6.75' Box	\$50,525.00	25.5%	5%
W2A	King Ranch 2WD Crew Cab 6.75' Box	\$59,095.00	23.8%	5%
W2A	XL 2WD Crew Cab 8' Box	\$39,090.00	32.0%	5%
W2A	XLT 2WD Crew Cab 8' Box	\$44,775.00	28.8%	5%
W2A	Lariat 2WD Crew Cab 8' Box	\$50,725.00	25.5%	5%

FORD F250	2020 CUTOFF 7/20/2020	MSRP	% OFF	% OFF Options
W2A	King Ranch 2WD Crew Cab 8' Box	\$59,295.00	23.7%	5%
F2B	XL 4WD Reg Cab 8' Box	\$38,090.00	32.5%	5%
F2B	XLT 4WD Reg Cab 8' Box	\$42,880.00	29.6%	5%
X2B	XL 4WD SuperCab 6.75' Box	\$40,425.00	31.2%	5%
X2B	XLT 4WD SuperCab 6.75' Box	\$45,550.00	28.5%	5%
X2B	Lariat 4WD SuperCab 6.75' Box	\$51,380.00	25.3%	5%
X2B	XL 4WD SuperCab 8' Box	\$40,635.00	31.1%	5%
X2B	XLT 4WD SuperCab 8' Box	\$45,750.00	28.4%	5%
X2B	Lariat 4WD SuperCab 8' Box	\$51,585.00	25.2%	5%
W2B	XL 4WD Crew Cab 6.75' Box	\$41,690.00	30.6%	5%
W2B	XLT 4WD Crew Cab 6.75' Box	\$47,370.00	27.8%	5%
W2B	Lariat 4WD Crew Cab 6.75' Box	\$53,710.00	24.6%	5%
W2B	King Ranch 4WD Crew Cab 6.75' Box	\$62,290.00	23.1%	5%
W2B	Platinum 4WD Crew Cab 6.75' Box	\$67,490.00	22.2%	5%
W2B	XL 4WD Crew Cab 8' Box	\$41,900.00	30.5%	5%
W2B	XLT 4WD Crew Cab 8' Box	\$47,575.00	27.7%	5%
W2B	Lariat 4WD Crew Cab 8' Box	\$53,915.00	24.6%	5%
W2B	King Ranch 4WD Crew Cab 8' Box	\$62,490.00	23.0%	5%
W2B	Platinum 4WD Crew Cab 8' Box	\$67,690.00	22.2%	5%

Vehicle Index

New, Used and Certified Pre-Owned



Refer to complete listing of Ineligible Vehicles and Usage on page 8. If a vehicle make or model is not listed, the vehicle is ineligible for Ford Protect coverage.

FORD		
Model	New/Used/CPO Plans	
	2007 MY – Present	2006 MY & Prior
C-MAX Energi	A	n/a
C-MAX Hybrid	C	n/a
Crown Victoria	C	E
E-150	C	E
E-250/350 Gas	E	H
E-250/350 DSL	F	I
Edge 2WD	C	n/a
Edge AWD	D	n/a
Escape 2WD/Hybrid	C	E
Escape 4WD/Hybrid	D	F
Escort	n/a	D
Excursion 2WD Gas	n/a	E
Excursion 4WD Gas	n/a	F
Excursion 2WD DSL	n/a	I
Excursion 4WD DSL	n/a	I
Expedition 2WD	C	E
Expedition 4WD	D	F
Explorer 2WD	C	E
Explorer 4WD	D	F
Explorer Sport Trac 2WD	C	E
Explorer Sport Trac 4WD	D	F
F-150 2WD	C	E
F-150 4WD	D	F
F-150 Raptor	D	n/a
F-250/350/450 4x2 Gas	E	H
F-250/350/450 4x4 Gas	G	H
F-250/350/450 4x2 DSL	F	I
F-250/350/450 4x4 DSL	G	I
Fiesta	B	n/a
Five Hundred 2WD	C	E
Five Hundred AWD	D	F
Flex 2WD	C	n/a
Flex AWD	D	n/a
Focus Electric	A	n/a
Focus	B	B
Freestar	C	E
Freestyle 2WD	C	E
Freestyle 4WD	D	F
Fusion 2WD/Hybrid/Energi	C	E
Fusion AWD	D	F
Mustang	C	E
Mustang GT350	C	n/a
Mustang GT350R	J	n/a
Police Interceptor 2WD*	B	n/a
Police Interceptor AWD*	C	n/a
Ranger 2WD	B	C
Ranger 4WD	C	E
Shelby GT500	C	E

FORD (cont.)		
Model	New/Used/CPO Plans	
	2007 MY – Present	2006 MY & Prior
Taurus 2WD	C	E
Taurus AWD	D	F
Taurus SHO 2WD	D	n/a
Taurus SHO AWD	E	n/a
Taurus X 2WD	C	E
Taurus X AWD	D	F
Thunderbird	n/a	E
Transit Connect	C	n/a
Transit Van/Wagon Gas	D	n/a
Transit Van/Wagon DSL	F	n/a
Windstar	n/a	E
LINCOLN		
Model	New/Used/CPO Plans	
	2007 MY – Present	2006 MY & Prior
Aviator	n/a	G
Blackwood	n/a	G
Continental	D	F
LS	n/a	F
Mark LT	E	G
MKC	D	n/a
MKS	D	F
MKT	D	n/a
MKX	D	n/a
MKZ/Hybrid	D	F
Navigator	E	G
Town Car	D	F
Zephyr	n/a	F
MERCURY		
Model	New/Used/CPO Plans	
	2007 MY – Present	2006 MY & Prior
Cougar	n/a	E
Grand Marquis	C	E
Mariner 2WD/Hybrid	C	E
Mariner 4WD/Hybrid	D	F
Marauder	n/a	E
Milan 2WD/Hybrid	C	E
Milan AWD/Hybrid	D	F
Montego 2WD	C	E
Montego AWD	D	F
Monterey	C	E
Mountaineer 2WD	C	E
Mountaineer AWD	D	F
Sable 2WD	C	E
Sable AWD	D	F
Villager	n/a	E

*Does not include Crown Victoria.

New Plans – PremiumCARE



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Multi-State Retail

Prices based on \$100 deductible		A	B	C	D	E	F	G	H	I	J
3-Year Plan	48,000 Miles	775	845	910	980	1,045	1,115	1,205	1,270	1,395	2,240
	60,000 Miles	910	990	1,090	1,180	1,270	1,350	1,465	1,565	1,720	2,490
	75,000 Miles	1,170	1,270	1,430	1,575	1,720	1,845	2,035	2,185	2,330	3,045
	100,000 Miles	1,700	1,855	2,140	2,310	2,420	2,520	2,665	2,785	2,980	4,180
	125,000 Miles	2,250	2,345	2,515	2,665	2,810	2,945	3,145	3,305	3,570	5,185
4-Year Plan	48,000 Miles	835	900	990	1,060	1,135	1,205	1,305	1,385	1,520	2,345
	60,000 Miles	990	1,060	1,170	1,270	1,375	1,465	1,600	1,710	1,880	2,615
	75,000 Miles	1,260	1,375	1,555	1,710	1,880	2,015	2,230	2,315	2,445	3,235
	100,000 Miles	1,765	1,925	2,230	2,355	2,470	2,575	2,725	2,850	3,055	4,310
	125,000 Miles	2,290	2,385	2,565	2,720	2,875	3,020	3,220	3,390	3,665	5,360
5-Year Plan	36,000 Miles	675	730	790	835	880	925	980	1,035	1,125	1,780
	48,000 Miles	880	955	1,060	1,135	1,225	1,305	1,420	1,510	1,655	2,440
	60,000 Miles	1,045	1,135	1,260	1,375	1,485	1,585	1,735	1,855	2,050	2,740
	75,000 Miles	1,350	1,475	1,675	1,855	2,035	2,195	2,330	2,415	2,555	3,430
	100,000 Miles	1,800	1,970	2,290	2,415	2,540	2,650	2,815	2,950	3,165	4,495
6-Year Plan	36,000 Miles	730	790	855	910	970	1,025	1,105	1,160	1,260	2,015
	48,000 Miles	990	1,060	1,170	1,270	1,375	1,465	1,600	1,710	1,890	2,620
	60,000 Miles	1,150	1,250	1,405	1,540	1,675	1,790	1,970	2,115	2,295	2,970
	75,000 Miles	1,520	1,655	1,890	2,115	2,285	2,370	2,495	2,595	2,765	3,805
	100,000 Miles	2,025	2,205	2,385	2,525	2,665	2,790	2,970	3,120	3,365	4,850
7-Year Plan	36,000 Miles	865	935	1,025	1,115	1,195	1,270	1,385	1,475	1,620	2,420
	48,000 Miles	1,195	1,295	1,465	1,610	1,755	1,890	2,085	2,250	2,365	3,110
	60,000 Miles	1,430	1,555	1,780	1,970	2,170	2,290	2,405	2,500	2,655	3,610
	75,000 Miles	1,935	2,115	2,350	2,490	2,630	2,755	2,940	3,085	3,335	4,815
	100,000 Miles	2,215	2,325	2,505	2,665	2,825	2,965	3,175	3,345	3,625	5,310
8-Year Plan	36,000 Miles	990	1,070	1,180	1,285	1,375	1,465	1,585	1,700	1,855	2,595
	48,000 Miles	1,375	1,485	1,675	1,845	2,015	2,170	2,320	2,400	2,530	3,390
	60,000 Miles	1,645	1,790	2,050	2,255	2,360	2,445	2,580	2,685	2,865	3,965
	75,000 Miles	2,230	2,330	2,515	2,675	2,835	2,980	3,195	3,360	3,645	5,350
	100,000 Miles	2,380	2,485	2,695	2,875	3,060	3,220	3,465	3,660	3,980	5,920

Deductibles/Options	36,000 Miles	48,000 Miles	60,000 Miles	75,000 Miles	100,000 Miles	125,000 Miles	150,000 Miles
Disappearing Deductible (+)	105	120	150	195	320	440	520
\$0 Deductible (+)	130	150	180	310	455	575	675
\$50 Deductible (+)	20	30	50	120	150	195	225
\$200 Deductible (-)	•	•	•	(130)	(160)	(200)	(250)
First-Day Rental Delete (-)	0	(10)	(15)	(20)	(50)	(70)	(90)
Enhanced Rental Option (+) \$60 per Day	40	50	55	60	95	125	145
Lincoln: 2017 MY Pickup/Delivery* (+)	•	•	165	330	570	815	1,040
Lincoln: 2016 MY & Prior Pickup/Delivery* (+)	725	950	1,050	1,200	1,435	1,680	1,905
Interior/Exterior Lighting Delete (-)	0	(20)	(40)	(55)	(75)	(105)	(155)
Key Services Delete (-) <i>Not available in all 50 states. See www.fmcdealer.com for details</i>	3 Years (30)	4 Years (40)	5 Years (50)	6 Years (60)	7 Years (70)	8 Years (80)	

*Lincoln Pickup/Delivery (up to 2 days of rental, including First-Day Rental).

Surcharges – Add to Cost (+)	
\$100	Plans sold beyond 12 months/12,000 miles, whichever comes first, and within the New Vehicle Limited Warranty
\$200	Plans sold beyond 36 months/36,000 miles (Ford and Competitive-Make) or 48 months/50,000 miles (Lincoln), whichever comes first (12/12 surcharge included.)
\$150	Turbocharger/Superchargers for gasoline engines (Competitive-Make vehicles only.)
\$250	Commercial use (Includes Ford Police Interceptor and police non-pursuit units.)
\$695	Snowplow (See Snowplow Eligibility Requirements in the Definition of Terms.)
\$755	SPECIALTY – Emergency (fire, ambulance, police pursuit units – except Ford Police Interceptor, limo, livery, shuttle, tow truck (Commercial use surcharge included.)

Eligibility Requirements	
•	Plans must be purchased within 5 months/5,000 miles from the expiration of the New Vehicle Limited Warranty
•	Lincoln Pickup/Delivery cannot be combined with the First-Day Rental Option
•	Coverage begins at the warranty start date and zero miles and expires at the earlier of the number of months purchased or the number of miles purchased

Unique Plan Exclusions – See Page 8 for Ineligible Vehicles and Usage	
•	All Incomplete, cab & chassis and cutaway vehicles (See Incomplete Plans/see Definition of Terms under Incomplete Vehicles for VIN and Body Code details.)
•	All trucks with the box removed or deleted (See Incomplete Plans.)

New Plans – ExtraCARE



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Prices based on \$100 deductible		A	B	C	D	E	F	G	H	I	J
3-Year Plan	48,000 Miles	610	665	720	765	810	855	925	970	1,060	1,710
	60,000 Miles	675	745	810	880	945	1,000	1,080	1,160	1,270	2,080
	75,000 Miles	835	925	1,035	1,135	1,250	1,340	1,475	1,575	1,755	2,560
	100,000 Miles	1,205	1,330	1,530	1,710	1,890	2,050	2,265	2,350	2,490	3,375
	125,000 Miles	1,600	1,765	2,035	2,260	2,365	2,465	2,605	2,720	2,910	4,105
	150,000 Miles	2,300	2,415	2,595	2,750	2,910	3,060	3,270	3,440	3,725	5,520
4-Year Plan	48,000 Miles	655	710	775	820	880	935	1,000	1,060	1,160	1,880
	60,000 Miles	730	800	880	945	1,025	1,090	1,180	1,260	1,385	2,265
	75,000 Miles	910	1,000	1,135	1,250	1,360	1,465	1,610	1,735	1,945	2,695
	100,000 Miles	1,260	1,385	1,600	1,790	1,970	2,140	2,310	2,400	2,545	3,465
	125,000 Miles	1,665	1,835	2,115	2,305	2,415	2,515	2,665	2,785	2,980	4,220
	150,000 Miles	2,340	2,455	2,640	2,815	2,980	3,130	3,355	3,535	3,825	5,685
5-Year Plan	36,000 Miles	575	630	665	700	730	765	800	845	910	1,420
	48,000 Miles	700	765	835	890	955	1,015	1,090	1,160	1,260	2,035
	60,000 Miles	775	855	945	1,025	1,115	1,180	1,285	1,375	1,510	2,355
	75,000 Miles	980	1,080	1,225	1,350	1,485	1,600	1,765	1,900	2,125	2,850
	100,000 Miles	1,285	1,420	1,690	1,890	2,095	2,260	2,375	2,470	2,625	3,605
	125,000 Miles	1,690	1,870	2,230	2,365	2,485	2,595	2,750	2,875	3,085	4,405
	150,000 Miles	2,350	2,470	2,710	2,900	3,080	3,245	3,475	3,665	3,980	5,960
6-Year Plan	36,000 Miles	620	675	720	765	800	845	900	935	1,015	1,600
	48,000 Miles	775	845	925	990	1,070	1,125	1,225	1,305	1,440	2,290
	60,000 Miles	865	945	1,060	1,160	1,250	1,340	1,465	1,565	1,735	2,525
	75,000 Miles	1,105	1,215	1,385	1,540	1,700	1,835	2,035	2,195	2,350	3,110
	100,000 Miles	1,450	1,600	1,845	2,070	2,270	2,360	2,490	2,595	2,770	3,860
	125,000 Miles	1,915	2,105	2,335	2,470	2,605	2,725	2,900	3,040	3,280	4,750
	150,000 Miles	2,495	2,625	2,850	3,050	3,255	3,435	3,695	3,905	4,265	6,470
7-Year Plan	36,000 Miles	720	790	845	910	970	1,025	1,105	1,170	1,270	2,050
	48,000 Miles	925	1,015	1,135	1,240	1,350	1,440	1,585	1,700	1,890	2,640
	60,000 Miles	1,070	1,170	1,330	1,475	1,610	1,735	1,925	2,070	2,280	2,990
	75,000 Miles	1,420	1,555	1,810	2,035	2,255	2,345	2,475	2,580	2,760	3,840
	100,000 Miles	1,600	1,755	2,050	2,275	2,390	2,490	2,640	2,760	2,960	4,190
	125,000 Miles	2,095	2,275	2,450	2,605	2,760	2,895	3,100	3,260	3,530	5,190
	150,000 Miles	2,610	2,755	3,015	3,250	3,480	3,685	3,990	4,230	4,635	7,125
8-Year Plan	36,000 Miles	835	900	970	1,045	1,115	1,160	1,270	1,350	1,465	2,295
	48,000 Miles	1,060	1,160	1,305	1,420	1,555	1,655	1,825	1,960	2,160	2,850
	60,000 Miles	1,225	1,350	1,530	1,700	1,845	1,990	2,215	2,305	2,435	3,250
	75,000 Miles	1,630	1,790	2,080	2,290	2,405	2,510	2,680	2,780	2,985	4,230
	100,000 Miles	1,835	2,015	2,295	2,430	2,560	2,675	2,850	2,985	3,215	4,630
	125,000 Miles	2,320	2,430	2,630	2,810	2,985	3,140	3,375	3,560	3,870	5,780
	150,000 Miles	2,815	2,980	3,280	3,550	3,815	4,045	4,400	4,675	5,140	8,005

Deductibles/Options	36,000 Miles	48,000 Miles	60,000 Miles	75,000 Miles	100,000 Miles	125,000 Miles	150,000 Miles
Disappearing Deductible (+)	75	90	115	160	295	425	475
\$0 Deductible (+)	95	110	140	200	370	495	575
\$50 Deductible (+)	15	20	30	40	60	90	120
\$200 Deductible (-)	*	*	*	(100)	(140)	(180)	(220)
First-Day Rental Delete (-)	0	(10)	(15)	(20)	(50)	(70)	(90)
Enhanced Rental Option (+) \$60 per Day	40	50	55	60	95	125	145
Key Services Delete (-) Not available in all 50 states. See www.fmcdealer.com for details.	3 Years (30)	4 Years (40)	5 Years (50)	6 Years (60)	7 Years (70)	8 Years (80)	

Surcharges – Add to Cost (+)	
\$100	Plans sold beyond 12 months/12,000 miles, whichever comes first, and within the New Vehicle Limited Warranty
\$200	Plans sold beyond 36 months/36,000 miles (Ford and Competitive-Make) or 48 months/50,000 miles (Lincoln), whichever comes first (12/12 surcharge included.)
\$150	Turbocharger/Superchargers for gasoline engines (Competitive-Make vehicles only.)
\$200	Commercial use (Includes Ford Police Interceptor and police non-pursuit units.)
\$695	Snowplow (See Snowplow Eligibility Requirements in the Definition of Terms.)
\$755	SPECIALTY – Emergency (fire, ambulance, police pursuit units – except Ford Police Interceptor), limo, livery, shuttle, tow truck (Commercial use surcharge included.)

Eligibility Requirements	
• Plans must be purchased within 5 months/5,000 miles from the expiration of the New Vehicle Limited Warranty	
• Coverage begins at the warranty start date and zero miles and expires at the earlier of the number of months purchased or the number of miles purchased	

Unique Plan Exclusions – See Page 8 for Ineligible Vehicles and Usage	
• All Incomplete, cab & chassis and cutaway vehicles (See Incomplete Plans/see Definition of Terms under Incomplete Vehicles for VIN and Body Code details.)	
• All trucks with the box removed or deleted (See Incomplete Plans.)	

New Plans – BaseCARE



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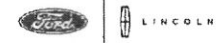
Prices based on \$100 deductible		A	B	C	D	E	F	G	H	I	J
3-Year Plan	48,000 Miles	575	630	665	710	745	790	835	880	945	1,510
	60,000 Miles	630	685	755	800	855	900	970	1,025	1,115	1,810
	75,000 Miles	755	835	935	1,015	1,105	1,170	1,285	1,360	1,510	2,370
	100,000 Miles	1,070	1,180	1,340	1,485	1,630	1,755	1,945	2,105	2,300	3,030
	125,000 Miles	1,420	1,565	1,780	1,970	2,170	2,290	2,405	2,500	2,655	3,635
	150,000 Miles	2,095	2,280	2,420	2,550	2,685	2,795	2,970	3,110	3,345	4,515
4-Year Plan	48,000 Miles	610	665	720	765	810	845	900	945	1,025	1,655
	60,000 Miles	675	745	800	865	925	970	1,045	1,115	1,215	1,980
	75,000 Miles	835	910	1,015	1,105	1,205	1,285	1,405	1,495	1,665	2,480
	100,000 Miles	1,115	1,225	1,405	1,555	1,700	1,845	2,035	2,205	2,345	3,110
	125,000 Miles	1,465	1,620	1,855	2,060	2,250	2,340	2,455	2,555	2,710	3,740
	150,000 Miles	2,150	2,310	2,470	2,605	2,730	2,865	3,040	3,190	3,420	4,965
5-Year Plan	36,000 Miles	550	595	630	655	685	710	745	775	820	1,285
	48,000 Miles	655	710	765	810	865	910	980	1,035	1,115	1,780
	60,000 Miles	730	800	865	935	990	1,060	1,135	1,215	1,315	2,170
	75,000 Miles	890	980	1,090	1,195	1,305	1,395	1,530	1,645	1,825	2,600
	100,000 Miles	1,150	1,260	1,475	1,645	1,800	1,945	2,160	2,290	2,415	3,225
	125,000 Miles	1,495	1,655	1,945	2,170	2,310	2,395	2,525	2,635	2,800	3,895
6-Year Plan	36,000 Miles	595	640	675	710	745	775	820	855	910	1,420
	48,000 Miles	710	775	845	900	955	1,015	1,090	1,160	1,260	2,035
	60,000 Miles	800	865	955	1,035	1,115	1,180	1,285	1,375	1,510	2,350
	75,000 Miles	1,000	1,090	1,225	1,350	1,485	1,585	1,755	1,880	2,105	2,825
	100,000 Miles	1,285	1,405	1,610	1,800	1,980	2,140	2,305	2,395	2,535	3,435
	125,000 Miles	1,675	1,845	2,115	2,305	2,415	2,510	2,650	2,770	2,960	4,175
7-Year Plan	36,000 Miles	675	730	790	835	880	935	990	1,045	1,135	1,790
	48,000 Miles	845	925	1,025	1,105	1,195	1,270	1,385	1,485	1,630	2,435
	60,000 Miles	970	1,060	1,180	1,295	1,420	1,510	1,665	1,790	1,990	2,720
	75,000 Miles	1,240	1,360	1,575	1,755	1,935	2,105	2,290	2,375	2,520	3,410
	100,000 Miles	1,405	1,540	1,780	1,990	2,195	2,305	2,430	2,530	2,690	3,700
	125,000 Miles	1,835	2,015	2,290	2,415	2,540	2,645	2,815	2,950	3,165	4,535
8-Year Plan	36,000 Miles	775	845	900	955	1,015	1,070	1,135	1,205	1,305	2,060
	48,000 Miles	970	1,060	1,180	1,270	1,375	1,465	1,585	1,710	1,880	2,610
	60,000 Miles	1,115	1,215	1,360	1,485	1,630	1,735	1,915	2,060	2,265	2,940
	75,000 Miles	1,420	1,565	1,810	2,015	2,230	2,325	2,445	2,545	2,710	3,735
	100,000 Miles	1,620	1,765	2,050	2,265	2,370	2,465	2,605	2,720	2,905	4,065
	125,000 Miles	2,105	2,280	2,445	2,590	2,735	2,855	3,050	3,205	3,450	5,025
150,000 Miles	2,615	2,755	3,005	3,220	3,440	3,620	3,910	4,145	4,510	6,875	

Deductibles/Options	36,000 Miles	48,000 Miles	60,000 Miles	75,000 Miles	100,000 Miles	125,000 Miles	150,000 Miles
Disappearing Deductible (+)	65	70	85	135	195	260	350
\$0 Deductible (+)	80	85	105	170	245	325	425
\$50 Deductible (+)	15	15	20	25	45	70	90
\$200 Deductible (-)	•	•	•	(85)	(125)	(160)	(200)
First-Day Rental Delete (-)	0	(10)	(15)	(20)	(50)	(70)	(90)
Enhanced Rental Option (+) \$60 per Day	40	50	55	60	95	125	145
Key Services Delete (-) <i>Not available in all 50 states. See www.fmcdealer.com for details.</i>	3 Years (30)	4 Years (40)	5 Years (50)	6 Years (60)	7 Years (70)	8 Years (80)	

Surcharges – Add to Cost (+)	
\$100	Plans sold beyond 12 months/12,000 miles, whichever comes first, and within the New Vehicle Limited Warranty
\$200	Plans sold beyond 36 months/36,000 miles (Ford and Competitive-Make) or 48 months/50,000 miles (Lincoln), whichever comes first (12/12 surcharge included.)
\$150	Turbocharger/Superchargers for gasoline engines (Competitive-Make vehicles only.)
\$150	Commercial use (Includes Ford Police Interceptor and police non-pursuit units.)
\$695	Snowplow (See Snowplow Eligibility Requirements in the Definition of Terms.)
\$755	SPECIALTY – Emergency (fire, ambulance, police pursuit units – except Ford Police Interceptor), limo, livery, shuttle, tow truck (Commercial use surcharge included.)

- Eligibility Requirements**
- Plans must be purchased within 5 months/5,000 miles from the expiration of the New Vehicle Limited Warranty
 - Coverage begins at the warranty start date and zero miles and expires at the earlier of the number of months purchased or the number of miles purchased
- Unique Plan Exclusions – See Page 8 for Ineligible Vehicles and Usage**
- All incomplete, cab & chassis and cutaway vehicles (See Incomplete Plans/see Definition of Terms under Incomplete Vehicles for VIN and Body Code details.)
 - All trucks with the box removed or deleted (See Incomplete Plans.)

New Plans – PowertrainCARE



PROTECT™
Multi-State Retail

Prices based on \$100 deductible		A	B	C	D	E	F	G	H	I	J
3-Year Plan	75,000 Miles	710	775	845	910	990	1,045	1,135	1,205	1,315	2,185
	100,000 Miles	955	1,060	1,195	1,315	1,430	1,540	1,690	1,825	2,025	2,770
	125,000 Miles	1,260	1,395	1,575	1,745	1,900	2,050	2,250	2,330	2,450	3,285
	150,000 Miles	1,855	2,060	2,285	2,400	2,505	2,600	2,735	2,855	3,035	4,290
4-Year Plan	75,000 Miles	755	835	910	990	1,070	1,135	1,240	1,315	1,450	2,315
	100,000 Miles	1,000	1,105	1,250	1,375	1,495	1,610	1,765	1,900	2,115	2,830
	125,000 Miles	1,315	1,450	1,645	1,810	1,980	2,140	2,290	2,375	2,500	3,360
	150,000 Miles	1,935	2,140	2,325	2,440	2,550	2,655	2,790	2,920	3,105	4,395
5-Year Plan	75,000 Miles	810	890	990	1,070	1,160	1,240	1,340	1,440	1,585	2,415
	100,000 Miles	1,035	1,135	1,315	1,450	1,585	1,700	1,880	2,025	2,250	2,925
	125,000 Miles	1,350	1,485	1,735	1,915	2,095	2,250	2,355	2,445	2,580	3,490
	150,000 Miles	1,970	2,170	2,380	2,500	2,620	2,725	2,885	3,020	3,220	4,585
6-Year Plan	36,000 Miles	565	610	640	675	700	720	765	790	835	1,270
	48,000 Miles	675	730	790	835	880	925	990	1,035	1,125	1,780
	60,000 Miles	745	810	880	945	1,015	1,060	1,150	1,215	1,330	2,150
	75,000 Miles	900	990	1,105	1,205	1,305	1,395	1,530	1,645	1,825	2,590
	100,000 Miles	1,150	1,260	1,430	1,575	1,735	1,855	2,050	2,215	2,350	3,100
	125,000 Miles	1,495	1,645	1,880	2,070	2,265	2,340	2,455	2,555	2,710	3,715
	150,000 Miles	2,185	2,315	2,475	2,600	2,745	2,855	3,030	3,180	3,410	4,920
7-Year Plan	36,000 Miles	640	700	730	775	820	855	910	945	1,025	1,575
	48,000 Miles	790	855	935	1,000	1,070	1,135	1,240	1,305	1,430	2,275
	60,000 Miles	890	955	1,070	1,160	1,260	1,340	1,465	1,565	1,720	2,515
	75,000 Miles	1,115	1,215	1,385	1,540	1,690	1,825	2,015	2,170	2,335	3,070
	100,000 Miles	1,250	1,375	1,565	1,745	1,915	2,060	2,285	2,345	2,480	3,320
	125,000 Miles	1,630	1,790	2,050	2,270	2,370	2,455	2,590	2,700	2,885	4,015
	150,000 Miles	2,305	2,410	2,580	2,745	2,895	3,025	3,225	3,390	3,670	5,365
8-Year Plan	36,000 Miles	730	800	845	890	945	990	1,045	1,080	1,180	1,810
	48,000 Miles	900	980	1,070	1,150	1,225	1,305	1,420	1,495	1,645	2,430
	60,000 Miles	1,015	1,105	1,225	1,330	1,450	1,540	1,675	1,800	1,980	2,705
	75,000 Miles	1,285	1,395	1,585	1,765	1,935	2,095	2,280	2,360	2,495	3,340
	100,000 Miles	1,440	1,575	1,800	2,005	2,195	2,300	2,415	2,510	2,665	3,630
	125,000 Miles	1,880	2,060	2,295	2,425	2,540	2,635	2,790	2,915	3,130	4,430
	150,000 Miles	2,465	2,585	2,780	2,975	3,145	3,290	3,520	3,710	4,030	5,980

Deductibles/Options	36,000 Miles	48,000 Miles	60,000 Miles	75,000 Miles	100,000 Miles	125,000 Miles	150,000 Miles
Disappearing Deductible (+)	50	55	60	75	95	135	175
\$0 Deductible (+)	60	65	75	90	115	175	225
\$50 Deductible (+)	15	15	15	20	25	55	70
\$200 Deductible (-)	•	•	•	(50)	(70)	(110)	(150)
First-Day Rental Delete (-)	0	(10)	(15)	(20)	(50)	(70)	(90)
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